

Saba International Shipping Group

Leading maritime solutions across the Red Sea region since 1987

YEMEN

Company Profile

Established

Founded in 1987 in Yemen by visionary
Chairman Mr. Matloub Atef

Regional Presence

Strategic offices across Yemen, UAE,
Ethiopia, Djibouti, Sudan, and Saudi Arabia

Core Excellence

Ocean shipping and comprehensive
maritime services with unmatched expertise

Under the dynamic leadership of Mr. Mohammad Matloub and Mr. Hussein Matloub, SABA operates as Yemen's premier shipping conglomerate. With headquarters in Hodeidah and active presence across four major Yemeni ports (Hodeidah, Saleef, Aden, and Mukalla), we maintain over 150 dedicated staff members committed to maritime excellence.



Liner Agency

Comprehensive representation for major shipping lines



Port Services

Full port agency and husbandry support operations



Technical Support

Survey services and spare parts procurement solutions






Crew Logistics

Complete crew management and logistics coordination




Strategic Partnerships

Main Line Husbandry

Yemen Representations:

-  **MSC - Mediterranean Shipping Company**
-  **HMM - Hyundai Merchant Marine**
-  **APL - American President Lines**

Djibouti Representations:

-  **Hapag-Lloyd - Global container shipping**
-  **HMM - Korean shipping excellence**
-  **COSCO - Chinese Shipping**

Feeder Services Husbandry

Yemen FDR Network:

- **TEHAMA - Regional connectivity**
- **SIDRA - Specialized services**

Djibouti Feeder Operations:

- **Unifeeder - European connections**
- **Sealead - Asian trade routes**
- **TEHAMA - Red Sea specialists**
- **Folk Marine - Regional expertise**

Global Network

Our extensive network spans key maritime hubs across the Red Sea, Gulf, and East African regions, providing comprehensive shipping solutions through strategically positioned subsidiaries.

01

Anchor Bay Shipping (Dubai)

Representative office of Saba Yemen, which also specializes in breakbulk chartering and operation.

02

TEHAMA Shipping Services (Dubai)

Ship owners and operators providing vessel management and chartering solutions across the Gulf region

03

SABA International Ethiopia

Comprehensive ship agency, stevedoring, clearing and forwarding services in East African markets

04

ARWA Shipping - Sudan Operations

Full-service maritime solutions including chartering, agency services, and logistics coordination

05

TEHAMA Jordan Services

Complete maritime and logistics solutions with warehousing, terminal handling, and forwarding capabilities

06

SABA International Djibouti

Strategic Red Sea hub offering ship agency, stevedoring, and comprehensive cargo handling services

Diversified Business Portfolio

Beyond maritime excellence, SABA has strategically diversified into key industrial sectors, creating a robust business ecosystem that supports regional economic development.



Steel Manufacturing

Ragibh Steel Factory, KSA
Paid-up capital: \$130M
Annual production: 240,000 MT
State-of-the-art facility serving regional construction and infrastructure needs



Banking Sector

Strategic Shareholding
SABA Islamic Bank
Islamic Bank of Yemen
Supporting regional financial infrastructure and Islamic banking principles



Insurance Services

Yemen Insurance
Major stakeholder position
Comprehensive coverage solutions
Supporting regional risk management and business protection



Additional Strategic Investments

Grain Processing

Aden Silos & Mills Co. Strategic shareholding in Yemen's food security infrastructure

Storage Solutions

Cement Silos, Mukalla Strategic storage and distribution capabilities

Cement Manufacturing

Arab Yemen Cement Co. Supporting regional construction and infrastructure development

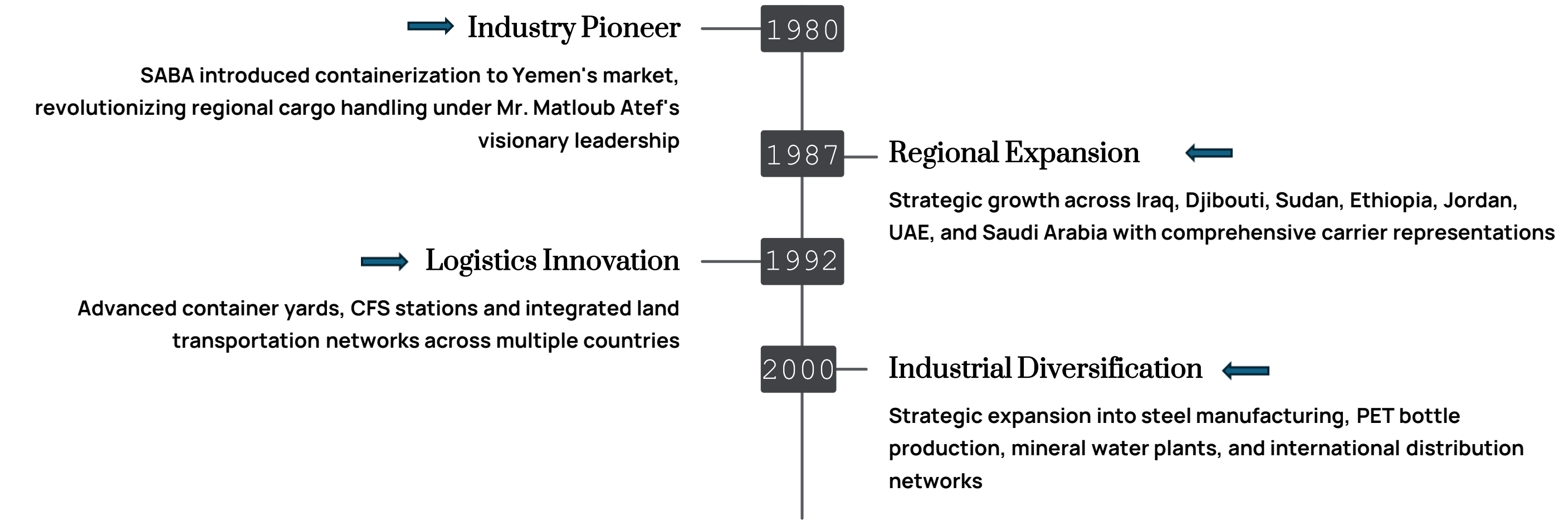
Digital Commerce

Eromman General Trading LLC E-commerce platform connecting Far East sellers to Middle Eastern consumers

These strategic investments demonstrate SABA's commitment to regional economic development and diversified growth across critical infrastructure sectors.

Entrepreneurial Excellence

From humble beginnings in 1980 to becoming the region's most respected maritime conglomerate, SABA's journey exemplifies visionary leadership and unwavering commitment to excellence.



Our customer-centric approach, combined with deep empathy for trade challenges, has fostered unprecedented growth and earned invaluable customer loyalty—our most treasured asset in building lasting partnerships across the maritime industry.

Operational Excellence Standards



"On Time, All the Time"

Unwavering commitment to punctual service delivery and reliable scheduling across all maritime operations



Proactive Communication

Forward-looking market intelligence and regular updates enabling our shipping partners to make informed strategic decisions



Ethical Business Standards

Strict adherence to high ethical values and honest business practices, maintaining principal guidelines even during challenging political situations



Financial Responsibility

Conservative cash-based policies and close logistics monitoring that significantly reduces delinquent cases and operational risks

Reporting Excellence

- Comprehensive market analysis and competitive intelligence
- Regular political and general market updates
- Timely operational and documentation reports
- Pre-cutoff submission standards

Technology Integration

- Modern system compatibility with principal requirements
- Dedicated IT department for continuous monitoring
- Minimal system update errors and quick resolution
- Personalized customer service with priority complaint handling

Competitive Advantages



Leadership Accessibility

Direct access to proactive senior management and fully engaged investors ensuring rapid decision-making and personalized attention



Quality Communication

Timely, accurate, and comprehensive communication with principals, backed by deep market knowledge and regional intelligence



Trained Workforce

Well-trained, active team providing round-the-clock access and solution-oriented support for all operational requirements



Solution-Oriented Team

Dedicated workforce trained to identify challenges and implement effective solutions with a proactive, customer-first mindset



Market Intelligence

Thorough understanding of regional markets, trade patterns, and competitive dynamics enabling strategic advantage



24/7 Availability

Continuous staff accessibility ensuring immediate response to urgent requirements and seamless operational support

Our strength lies in combining decades of maritime expertise with modern operational excellence and unwavering commitment to customer success.

THANK YOU

Ready to navigate your maritime challenges with proven expertise and unwavering commitment to excellence.

**For partnership opportunities and maritime solutions across the Red Sea region,
Contact SABA International Shipping Group—your trusted maritime partner since 1980.**